# Consolidated Financial Results for the 1Q of the Fiscal Year Ending October 2025 [Japanese GAAP]



March 13, 2025

Company name: i-0 Holdings, Inc. Listed on

URL https://www.ikk-grp.jp/(Link)

Tokyo Stock Exchange Code

Representative Title: Chairman, President and CEO Contact: General Manager, Corporate Administration Department commence TEL 050-3539-1122 dividends distribution:

Name: Kazutoshi Kaneko Name: Kazuya Nagashima

Scheduled date to

Preparation of supplementary materials for financial results Holding of financial results briefing

None

(Amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the 1Q of the Fiscal Year Ending October 2025 (November 1, 2024 to January 31, 2025)

(1) Consolidated Operating Results (Cumulative)

(1) Consolidated Operating Results (Cumulative)						(1 ercentages represen	it changes from the same quar	ter of the previous year.
	Net sales		Operatin	g income	Ordinary	income	Net profit attributa	able to owners
			•				of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Q1 FY10/2025	4,967	△3.7	178	△59.2	185	△58.1	111	△60.9
1Q Ending October 2024	5,156	5.0	436	20.6	442	19.7	286	58.8

(NOTE)Comprehensive income: 1Q FY2025/10

132 million yen (△: 54.5%) 1Q Ending October 2024

291 million yen (49.1%)

· · · · · ·	•	, , ,
	Quarterly net income per share	Quarterly net income per share (diluted)
	Yen	Yen
Q1 FY10/2025	3.90	_
1Q Ending October 2024	9.90	_

(2) Consolidated Financial Position

	Total assets	Net assets	Equity Ratio
	Millions of yen	Millions of yen	%
Q1 FY10/2025	18,074	10,069	55.4
October 2024 fiscal year	20,698	10,617	51.1

Reference: Shareholders' equity Q1 FY10/2025 10.019 billion yen

10.572 billion yen for the year ended October 31, 2024

### Dividends

Z. Dividends						
		Dividend per share				
	End of first quarter	End of second quarter	End of the third quarter	Term end	Total	
	Yen	Yen	Yen	Yen	Yen	
October 2024 fiscal year	_	0.00	_	24.00	24.00	
Fiscal year ended October	_					
2025						
FY2025/10 (Forecast)		0.00	_	24.00	24.00	

(NOTE)Revisions to the most recently announced dividend forecasts: None

3. Consolidated Forecast for the Fiscal Year Ending October 2025 (November 1, 2024 to October 31, 2025)

(Percentages represent	year-on-year changes for	r the full fiscal year and	l year-on-year changes for	the quarter.)

	Net sales		Operatir	ig income		y income	Profit attributable parent		Net income per share
2Q (Cumulative) Full	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Year	10,350	△5.9	300	△68.8	305	△68.7	100	△84.0	3.50
i cai	22,900	△1.6	1,800	△27.7	1,805	△28.5	1,110	△34.8	38.65

(NOTE)Revisions to the most recently announced financial forecasts: None

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(1	) Significant cha	inges in the scor	ne of consolidation	during the quarter: N	Jone
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New — Company (Company name) — , Exclusion — Company (Company name) —

- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: None
- (3) Changes in accounting policies and changes or restatement of accounting estimates
  - ① Changes in accounting policies caused by revision of accounting standards : None
  - 2 Changes in accounting policies other than (i)
- : None

- 3 Changes in accounting estimates4 Restatement of revisions
- : None : None
- (4) Number of shares outstanding (common shares)
  - 1 Number of shares outstanding at the end of the period (including treasury stock)
  - 2 Number of treasury stock at the end of the period
  - 3 Average number of shares outstanding (quarterly consolidated cumulative period)
  - (NOTE)Treasury stock includes 636.4 thousand shares owned by the Eye KK Holdings Employee Stock Ownership Plan Trust at the end of the current quarterly consolidated accounting period.

1Q for the Fiscal Year Ended October 2025	29,956,800 Shares	October 2024 fiscal year	29,956,800 Shares
1Q for the Fiscal Year Ended October 2025	1,271,329 Shares	October 2024 fiscal year	1,306,927 Shares
1Q for the Fiscal Year Ended October 2025	28,666,177 Shares	1Q for the Fiscal Year Ended October 2024	28,892,290 Shares

<sup>\*\*</sup> Review of the accompanying quarterly consolidated financial statements by a certified public accountant or auditing firm: None

The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and on certain assumptions deemed to be reasonable, and do not constitute guarantees by the Company of future performance. Actual results may differ materially from the forecast depending on a range of factors. Please refer to "1. Qualitative Information on Quarterly Financial Results, (3) Explanation of Consolidated Earnings Forecasts and Other Forward-looking Statements" on page 2 of the attached material for the assumptions on which the forecasts are based and notes for using the forecasts.

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### 1. Qualitative Information on Quarterly Financial Results

#### (1)Management's discussion

During the 1Q of the current fiscal year (from November 1, 2024 to January 31, 2025), the Japanese economy saw a gradual recovery in consumer spending and corporate capital investment on the back of an improvement in the employment and income situation, and the domestic demand environment is improving.

However, the outlook remains uncertain due to heightened uncertainty about the external demand environment, including future policy trends in the U.S. and the situation surrounding the Middle East.

In the wedding industry, the number of weddings in 2023 was 470000 couples (Ministry of Health, Labour and Welfare, "Annual Estimates of 2023 Vital Statistics"), a decrease of 30000 couples from the previous year. Against the backdrop of the decline in the marrying age population, the number of weddings and reception is gradually declining, but the guest house and wedding market is generally steady.

Under these circumstances, with the diversification of values for weddings spreading, our Group has strengthened our ability to collect and analyze information through internal and external training and our proprietary sales support system with the aim of improving the human resources and customer service of our staff, and has actively engaged in various measures. In addition, the Group established a specialized department to promote the branding of weddings and worked to increase the value of weddings, as well as attract customers and increase orders and increase sales.

As a result of the above, in the 1Q of the current fiscal year, net sales were 4.967 billion yen (down 3.7% from the same quarter of the previous year) and operating income was 178

Millions of yen (59.2% decrease), ordinary profit (185 million% decrease (58.1% decrease)) and quarterly profit attributable to the parent company stockholder (111 million% (60.9% decrease)).

Results by business segment are as follows.

#### (1) Wedding business

Despite an increase in the enforcement unit price, a decrease in the number of couples married at existing stores resulted in a 5.0% decrease in net sales to 4.582 billion yen and a 68.3% decrease in operating income to 119 million yen due to an increase in personnel and other expenses.

(2) Nursing care business

Net sales were 161 million yen (up 2.8% from the same quarter of the previous year), and the operating loss was  $\triangle$  1 million yen (operating income of 0 yen in the same quarter of the previous year).

(3) Food Business

Net sales were 96 million yen (up 38.1% from the same quarter of the previous year), but the operating loss was 1 million yen  $\triangle$  (operating income of 12 million yen in the same quarter of the previous year) due to an increase in personnel expenses, etc.

(4) Photo business

Due to an increase in the number of couples married, net sales were 200 million yen (up 33.4% year on year) and operating income was 54 million yen (up 17.8%).

### (2)Explanation of Financial Position

Total assets decreased 2.624 billion yen from the end of the previous fiscal year to 18.074 billion yen. This was mainly due to decreases of 2.287 billion yen in cash and deposits, 185 million yen in accounts receivable-trade, and 136 million yen in buildings and structures.

Liabilities decreased by \(\frac{\pmath{\text{2}}}{2.076}\) billion from the end of the previous fiscal year to 8.004 billion yen. This was mainly due to decreases of 532 million yen in accounts payable-trade, 418 million yen in income taxes payable, 186 million yen in provision for bonuses, 660 million yen in other current liabilities, and 280 million yen in long-term loans payable.

Net assets decreased by  $\pm$ 548 million from the end of the previous fiscal year to 10.069 billion yen. This was mainly due to an increase of 111 million yen in quarterly net income attributable to owners of the parent and an increase of 22 million yen due to the sale of treasury stock and a decrease of 703 million yen in dividends from surplus. As a result, the shareholders' equity ratio rose 4.3 percentage points from the end of the previous fiscal year to 55.4%.

#### (3)Explanation of Consolidated Earnings Forecasts and Other Forward-looking Statements

There are no changes to the consolidated results forecasts for the 2Q and full year announced on December 12, 2024.

Total liabilities

(1)Quarterly Consolidated Balance Sheets		(Thousands of yen
	As of October 31, 2024	As of January 31, 2025
Assets		
Current assets		
Cash and deposits	6,729,741	4,442,498
Accounts receivable - trade	364,900	179,431
Merchandise	217,014	204,426
Raw materials and supplies	131,158	117,478
Other	360,343	394,581
Allowance for doubtful accounts	(6,080)	(3,232)
Total current assets	7,797,077	5,335,183
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	8,426,811	8,290,746
Land	1,886,584	1,886,584
Other, net	338,807	407,633
Total property, plant and equipment	10,652,204	10,584,964
Intangible assets	152,749	147,872
Investments and other assets		
Guarantee deposits	1,147,323	1,109,72
Other	949,569	896,843
Total investments and other assets	2,096,893	2,006,569
Total non-current assets	12,901,847	12,739,404
Total assets	20,698,924	18,074,58
Liabilities		
Current liabilities		
Accounts payable - trade	977,881	445,344
Current portion of long-term borrowings	1,172,398	1,091,683
Income taxes payable	457,960	39,180
Provision for bonuses	391,120	204,815
Other	2,819,356	2,158,740
Total current liabilities	5,818,717	3,939,765
Non-current liabilities		
Long-term borrowings	2,424,188	2,224,489
Retirement benefit liability	24,692	24,963
Provision for point card certificates	14,478	14,558
Asset retirement obligations	1,312,376	1,315,477
Other	486,668	485,595
Total non-current liabilities	4,262,403	4,065,083

10,081,120

8,004,849

		(Thousands of Jen)
	As of October 31, 2024	As of January 31, 2025
Net assets		
Shareholders' equity		
Share capital	351,655	351,655
Capital surplus	347,018	347,018
Retained earnings	10,669,596	10,077,805
Treasury shares	(847,650)	(824,760)
Total shareholders' equity	10,520,619	9,951,718
Accumulated other comprehensive income		
Remeasurements of defined benefit plans	5,489	4,758
Foreign currency translation adjustment	46,349	63,237
Total accumulated other comprehensive income	51,838	67,995
Non-controlling interests	45,345	50,025
Total net assets	10,617,803	10,069,739
Total liabilities and net assets	20,698,924	18,074,588

(Quarterly Consolidated Statements of Income)

(1Q Consolidated Cumulative Period)

		(Thousands of yen	
	Three months ended January 31, 2024	Three months ended January 31, 2025	
Net sales	5,156,503	4,967,112	
Cost of sales	2,114,936	2,004,144	
Gross profit	3,041,566	2,962,967	
Selling, general and administrative expenses	2,604,684	2,784,869	
Operating profit	436,882	178,098	
Non-operating income			
Interest income	4,660	5,962	
Other	9,828	8,686	
Total non-operating income	14,488	14,648	
Non-operating expenses			
Interest expenses	4,895	4,850	
Other	3,723	2,321	
Total non-operating expenses	8,618	7,171	
Ordinary profit	442,751	185,574	
Extraordinary income			
Subsidy income	35,741	-	
Total extraordinary income	35,741	-	
Extraordinary losses			
Loss on retirement of non-current assets	13,714	2,905	
Total extraordinary losses	13,714	2,905	
Profit before income taxes	464,778	182,669	
Income taxes - current	27,430	35,669	
Income taxes - deferred	150,458	31,548	
Total income taxes	177,889	67,217	
Profit	286,889	115,451	
Profit attributable to non-controlling interests	841	3,517	
Profit attributable to owners of parent	286,048	111,934	

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·	Three months ended January 31, 2024	Three months ended January 31, 2025	
Profit	286,889	115,451	
Other comprehensive income			
Valuation difference on available-for-sale securities	6,658	-	
Remeasurements of defined benefit plans, net of tax	(1,925)	(741)	
Foreign currency translation adjustment	(0)	18,061	
Total other comprehensive income	4,732	17,319	
Comprehensive income	291,622	132,771	
Comprehensive income attributable to			
Comprehensive income attributable to owners of parent	290,811	128,090	
Comprehensive income attributable to non-controlling interests	811	4,680	

(3)Notes to Quarterly Consolidated Financial Statements

(Notes on the Going Concern Assumption)

Not applicable.

(Notes on Substantial Changes in the Amount of Shareholders' Equity)

Not applicable.

(Notes to Quarterly Consolidated Statements of Cash Flows)

Quarterly consolidated statements of cash flows for the 1Q of the current fiscal year have not been prepared. Depreciation related to the 1Q cumulative period (including amortization related to intangible assets) is as follows:

First 1st quarter of previous fiscal year (November 1, 2023 To January 31, 2024) First 1st quarter of fiscal year under review (November 1, 2024 To January 31, 2025)

270,945 thousand yen

Depreciation and amortization 271,065 thousand yen

(Notes on Segment Information)

I 1Q (November 1, 2023-January 31, 2024)

1.Information on net sales and income (loss) by reportable segment and breakdown of revenue

(Thousands of yen)

	Reportable segments						Per quarterly	
	Wedding business	Nursing care business	Food Business	Photo Business	Marriage brokerage business	Total	Reconciling items	consolidated financial statements
Sales								
Revenue from contracts with	4,821,257	156,939	22,898	150,399	5,008	5,156,503	-	5,156,503
customers								
Other income	1	-	-	-	-	-	-	-
Revenues from external customers	4,821,257	156,939	22,898	150,399	5,008	5,156,503	-	5,156,503
Transactions with other segments	261	-	47,207	10	-	47,479	(47,479)	-
Net sales	4,821,519	156,939	70,106	150,410	5,008	5,203,983	(47,479)	5,156,503
Operating profit (loss)	377,578	382	12,543	46,177	(1,377)	435,303	1,578	436,882

(NOTE)1. The 1,578 thousand yen adjustment to segment income (△) is mainly an adjustment to unrealized inter-segment profit.

2. Segment income ( $\triangle$ ) is adjusted with operating income in the quarterly consolidated statements of income.

II 1Q (November 1, 2024-January 31, 2025)

1.Information on sales and income (loss) by reportable segment and breakdown information

(Thousands of yen)

	Reportable segments						Per quarterly	
	Wedding business	Nursing care business	Food Business	Photo Business	Marriage brokerage business	Total	Reconciling items	consolidated financial statements
Sales Revenue from contracts with customers Other income	4,581,932	161,293	23,199	200,686	-	4,967,112		4,967,112
Revenues from external customers Transactions with other	4,581,932	161,293	23,199	200,686	-	4,967,112	-	4,967,112
segments	742	-	73,587	24	-	74,353	(74,353)	-
Net sales	4,582,675	161,293	96,786	200,710	-	5,041,466	(74,353)	4,967,112
Operating profit (loss)	119,581	(1,139)	(1,640)	54,382	-	171,184	6,913	178,098

(NOTE)1. The 6,913 thousand yen adjustment to segment income ( $\Delta$ ) is mainly an adjustment to unrealized inter-segment profit.

 $2. Segment\ income\ (\triangle)\ is\ adjusted\ with\ operating\ income\ in\ the\ quarterly\ consolidated\ statements\ of\ income.$ 

## 2. Changes in reportable segments, etc.

Previously, segment information was omitted because the "wedding business" was the only reportable segment of our group and the other business segment was immaterial. From the 1Q of the current fiscal year, however, we have disclosed segment information, including other business segments, as the importance of the "photo business" in our group has increased.

Segment information for the 1Q of the previous fiscal year has been prepared based on the classification of reportable segments after the change.